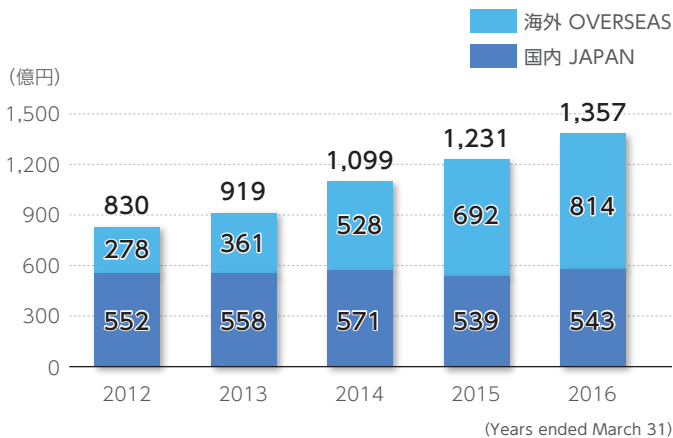


主要な財務情報 Selected Financial & Managerial Indicators

業績 Business Performances

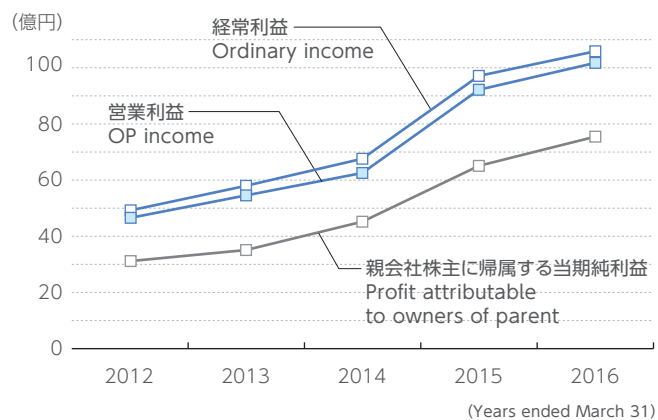
売上高

Net sales (JPY 100 million)



営業利益・経常利益・親会社株主に帰属する当期純利益の推移

OP income / Ordinary income / Profit attributable to owners of parent

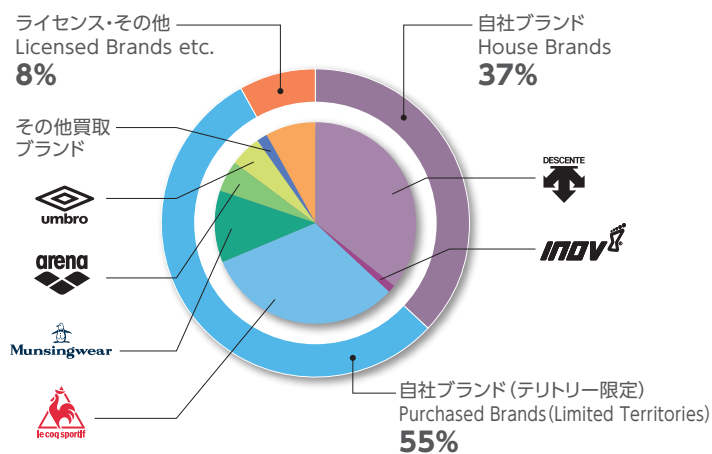


連結(百万円)	Consolidated (JPY million)	2012	2013	2014	2015	2016
売上高	Net Sales	83,029	91,932	109,944	123,128	135,778
営業利益	Operating Income	4,779	5,419	6,271	9,136	10,376
経常利益	Ordinary Income	4,914	5,639	6,643	9,543	11,053
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	3,045	3,561	4,470	6,563	7,870

販売実績 Sales

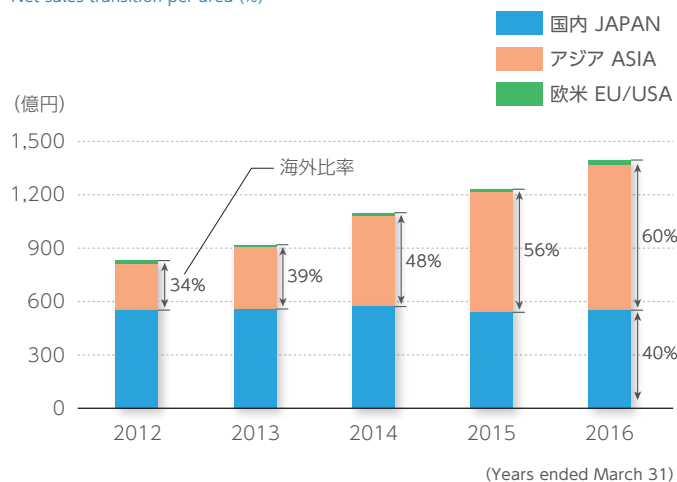
ブランド別売上高構成比

Net sales by brand and ownership structure (%)



エリア別売上高構成比

Net sales transition per area (%)

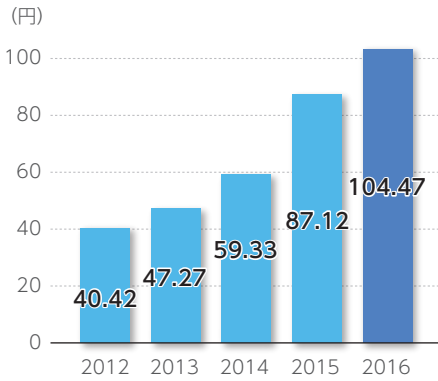


連結 (%)	自社ブランド	自社ブランド (テリトリー限定)	ライセンス、その他
Consolidated (%)	House Brands	Purchased Brands	Licensed Brands etc.
2012	22.8	64.5	12.7
2013	22.9	64.6	12.5
2014	26.2	62.8	11.0
2015	30.7	60.3	9.0
2016	36.5	55.2	8.3

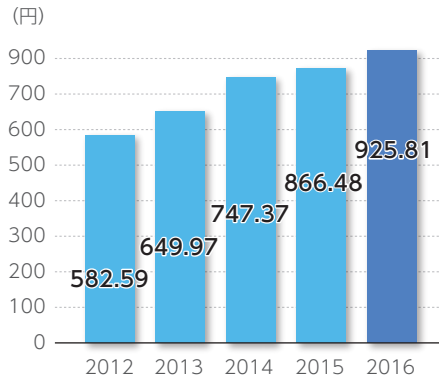
連結(百万円)	国内	アジア	欧米
Consolidated (JPY million)	JAPAN	ASIA	EU / USA
2012	55,182	25,915	1,932
2013	55,801	34,558	1,573
2014	57,176	51,094	1,673
2015	53,923	67,319	1,885
2016	54,320	77,892	3,565

投資価格指標 Stock Value Indices(Per Share)

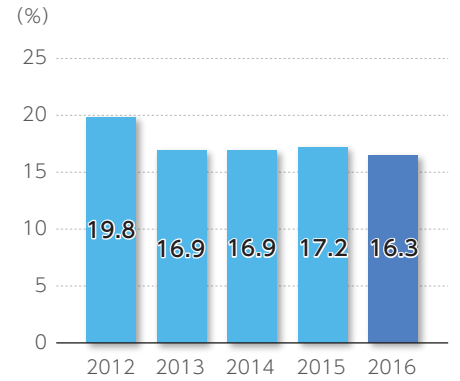
▶ 1株当たり当期純利益 Earnings per share (yen)



▶ 1株当たり純資産 Net assets per share (yen)



▶ 配当性向 Dividend payout ratio (%)

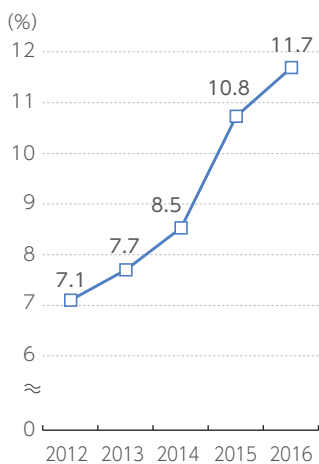


(Years ended March 31)

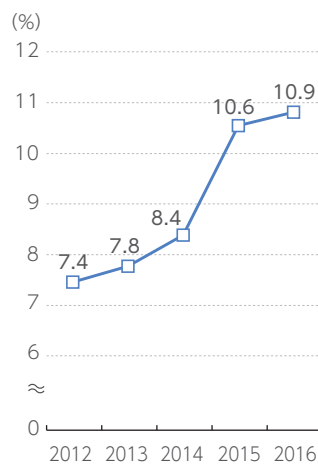
連結(円)	Consolidated (yen)	2012	2013	2014	2015	2016
1株当たり当期純利益	Earnings per share	40.42	47.27	59.33	87.12	104.47
1株当たり純資産	Net assets per share	582.59	649.97	747.37	866.48	925.81
配当性向(%)	Dividend payout ratio(%)	19.8	16.9	16.9	17.2	16.3

収益性指標 Profitability Ratios

▶ 自己資本当期純利益 Return on equity (%)



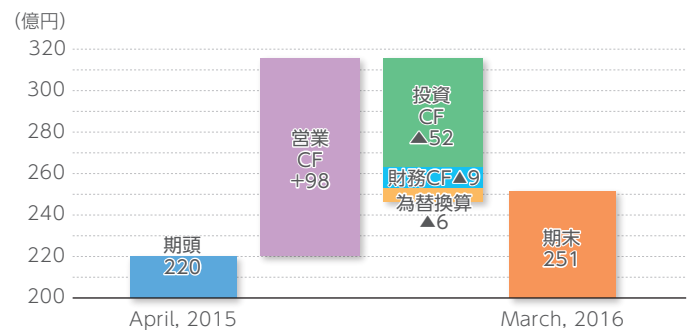
▶ 総資産経常利益率 Ratio of ordinary income to total assets (%)



(Years ended March 31)

連結(%) Consolidated(%)	2012	2013	2014	2015	2016
自己資本当期純利益率 Return on equity	7.1	7.7	8.5	10.8	11.7
総資産経常利益率 Ratio of ordinary income to total assets	7.4	7.8	8.4	10.6	10.9

▶ キャッシュフロー Cash flow (JPY 100 million)



連結(百万円) Consolidated (JPY million)	2014.3	2015.3	2016.3
営業CF CF from operating activities	3,976	10,310	9,883
投資CF CF from investing activities	▲ 4,767	▲ 4,313	▲ 5,245
財務CF CF from financing activities	▲ 1,228	▲ 961	▲ 925
現金及び替換算 Effect of exchange rate changes on cash and cash equivalents	899	769	▲ 654
現金及び現金同等物 期首 Cash etc at beginning of year	17,387	16,266	22,070
現金及び現金同等物 期末 Cash etc at end of year	16,266	22,070	25,129

(Years ended March 31)

